

SOLD-TO PARTY 11115748

CITY OF COSTA MESA
 ACCOUNTS PAYABLE
 PO BOX 1200
 COSTA MESA CA 92628-1200

SHIP-TO

CITY OF COSTA MESA
 POLICE DEPT.
 99 FAIR DR
 COSTA MESA CA 92626-6520

Quotation	
Quotation Number :	0227058913
Document Date :	25-JAN-2024
PO Number :	
PO release:	
Sales Rep :	Cathy Chapman
Email :	CATHY.CHAPMAN@INSIGHT.COM
Telephone :	

We deliver according to the following terms:

Payment Terms : Net 30 days
 Ship Via : Insight Assigned Carrier/Ground
 Terms of Delivery : FOB ORIGIN
 Currency : USD

Customer understands, accepts and agrees that this purchase is subject to Flock Safety's End User License Agreement, available at: <https://www.flocksafety.com/terms-and-conditions-eula>
 TERM LENGTH: 36 Months

****MUST BE INCLUDED ON CLIENT PO****

THIS IS A 3 YEAR ANNUAL PAYMENT COMMITMENT

Year 1 - Lines 20-50 - \$54,750.00 plus applicable tax - Invoiced 100% upon issuance of PO

Year 2 - Line 60-70 - \$49,500.00 plus applicable tax - Invoiced at first anniversary

Year 3 - Line 80-90 - \$49,500.00 plus applicable tax - Invoiced at first anniversary

Total Contract Commit - \$153,750.00 plus applicable tax

Material	Material Description	Quantity	Unit Price	Extended Price
PARTNER-MDS-PO	MANUAL PO - SALES NOTES TO PURCHASING OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03)	1		
<i>Solution includes the following:</i>				
PS-IMP-STD-CHEC	FLOCK GROUP ONE-TIME PROFESSIONAL SERVICES - STANDARD IMPLEMENTATION FEE OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 848.99 Discount: 23.438%	6	650.00	3,900.00
PS-IMP-EXST	FLOCK GROUP PROFESSIONAL SERVICES EXISTING INFRASTRUCTURE MOUNTING SERVICE OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 195.99 Discount: 23.465%	9	150.00	1,350.00

Material	Material Description	Quantity	Unit Price	Extended Price
FLCK-FALCON-2-LE	<p>FLOCK GROUP FALCON INFRASTRUCTURE-FREE (SOLAR POWER + LTE), LICENSE PLATE RECOGNITION CAMERA WITH VEHICLE FINGERPRINT™ TECHNOLOGY + MACHINE LEARNING SOFTWARE AND REAL-TIME ALERTS FOR UNLIMITED USERS</p> <p>Coverage Dates: 01-MAR-2024 - 28-FEB-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3319.99 Discount: 9.638%</p>	15	3,000.00	45,000.00
FLCK-FALCON-EXTD	<p>EXTENDED DATA PER CAMERA ADDITIONAL DATA STORAGE OF UP TO 12 MONTHS. SUBJECT TO REVIEW AND ADHERENCE WITH FLOCK SAFETY'S DATA RETENTION POLICY. APPROVAL FROM FLOCK SAFETY REQUIRED</p> <p>Coverage Dates: 01-MAR-2024 - 28-FEB-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 331.99 Discount: 9.636%</p>	15	300.00	4,500.00
FLCK-FALCON-2-LE	<p>FLOCK GROUP FALCON INFRASTRUCTURE-FREE (SOLAR POWER + LTE), LICENSE PLATE RECOGNITION CAMERA WITH VEHICLE FINGERPRINT™ TECHNOLOGY + MACHINE LEARNING SOFTWARE AND REAL-TIME ALERTS FOR UNLIMITED USERS</p> <p>Coverage Dates: 01-MAR-2025 - 28-FEB-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3319.99 Discount: 9.638%</p>	15	3,000.00	45,000.00
FLCK-FALCON-EXTD	<p>EXTENDED DATA PER CAMERA ADDITIONAL DATA STORAGE OF UP TO 12 MONTHS. SUBJECT TO REVIEW AND ADHERENCE WITH FLOCK SAFETY'S DATA RETENTION POLICY. APPROVAL FROM FLOCK SAFETY REQUIRED</p> <p>Coverage Dates: 01-MAR-2025 - 28-FEB-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 331.99 Discount: 9.636%</p>	15	300.00	4,500.00

<u>FLCK-FALCON-2-LE</u>	<p>FLOCK GROUP FALCON INFRASTRUCTURE-FREE (SOLAR POWER + LTE), LICENSE PLATE RECOGNITION CAMERA WITH VEHICLE FINGERPRINT™ TECHNOLOGY + MACHINE LEARNING SOFTWARE AND REAL-TIME ALERTS FOR UNLIMITED USERS</p> <p>Coverage Dates: 01-MAR-2026 - 28-FEB-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3319.99 Discount: 9.638%</p>	15	3,000.00	45,000.00
<u>FLCK-FALCON-EXTD</u>	<p>EXTENDED DATA PER CAMERA ADDITIONAL DATA STORAGE OF UP TO 12 MONTHS. SUBJECT TO REVIEW AND ADHERENCE WITH FLOCK SAFETY'S DATA RETENTION POLICY. APPROVAL FROM FLOCK SAFETY REQUIRED</p> <p>Coverage Dates: 01-MAR-2026 - 28-FEB-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 331.99 Discount: 9.636%</p>	15	300.00	4,500.00

Product Subtotal	148,500.00
Services Subtotal	5,250.00
TAX	0.00
Total	153,750.00

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Cathy Chapman

CATHY.CHAPMAN@INSIGHT.COM

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by you and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering,

paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.
<https://www.insight.com/terms-and-policies>