

**SOLD-TO PARTY 11115748**

CITY OF COSTA MESA  
 ACCOUNTS PAYABLE  
 PO BOX 1200  
 COSTA MESA CA 92628-1200

**SHIP-TO**

CITY OF COSTA MESA  
 POLICE DEPT.  
 99 FAIR DR  
 COSTA MESA CA 92626-6520

**Quotation**

**Quotation Number** : [0227114304](#)  
**Document Date** : 12-FEB-2024  
**PO Number** :  
**PO release:** :  
**Sales Rep** : Cathy Chapman  
**Email** : [CATHY.CHAPMAN@INSIGHT.COM](mailto:CATHY.CHAPMAN@INSIGHT.COM)  
**Telephone** :

**We deliver according to the following terms:**

**Payment Terms** : Net 30 days  
**Ship Via** : Insight Assigned Carrier/Ground  
**Terms of Delivery** : FOB ORIGIN  
**Currency** : USD

Customer understands, accepts and agrees that this purchase is subject to Flock Safety's End User License Agreement, available at: <https://www.flocksafety.com/terms-and-conditions-eula>

TERM LENGTH: 38 Months

TERM: 2/11/2024 – 4/10/2027

Per Flock Agreement, addition 2 months added to final year at no charge.

**\*\*MUST BE INCLUDED ON CLIENT PO\*\***

**THIS IS A 3 YEAR ANNUAL PAYMENT COMMITMENT**

Year 1 - Line 20-30 - \$102,300.00 plus applicable tax - Invoiced 100% upon issuance of PO

Year 2 - Line 40-50 - \$102,300.00 plus applicable tax - Invoiced at first anniversary

Year 2 - Line 60-70 - \$102,300.00 plus applicable tax - Invoiced at first anniversary

Total Contract Commit - \$306,900.00 plus applicable tax

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">PARTNER-MDS-PO</a>	MANUAL PO - SALES NOTES TO PURCHASING OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03)	31		
	<i>Solution includes the following:</i>			
<a href="#">FLCK-FALCON-2-LE</a>	FLOCK GROUP FALCON INFRASTRUCTURE-FREE (SOLAR POWER + LTE), LICENSE PLATE RECOGNITION CAMERA WITH VEHICLE FINGERPRINT™ TECHNOLOGY + MACHINE LEARNING SOFTWARE AND REAL-TIME ALERTS FOR UNLIMITED USERS Coverage Dates: 11-FEB-2024 - 10-FEB-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3319.99 Discount: 9.638%	31	3,000.00	93,000.00

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">FLCK-FALCON-EXTD</a>	<p>EXTENDED DATA PER CAMERA ADDITIONAL DATA STORAGE OF UP TO 12 MONTHS. SUBJECT TO REVIEW AND ADHERENCE WITH FLOCK SAFETY'S DATA RETENTION POLICY. APPROVAL FROM FLOCK SAFETY REQUIRED</p> <p>Coverage Dates: 11-FEB-2024 - 10-FEB-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 331.99 Discount: 9.636%</p>	31	300.00	9,300.00
<a href="#">FLCK-FALCON-2-LE</a>	<p>FLOCK GROUP FALCON INFRASTRUCTURE-FREE (SOLAR POWER + LTE), LICENSE PLATE RECOGNITION CAMERA WITH VEHICLE FINGERPRINT™ TECHNOLOGY + MACHINE LEARNING SOFTWARE AND REAL-TIME ALERTS FOR UNLIMITED USERS</p> <p>Coverage Dates: 11-FEB-2025 - 10-FEB-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3319.99 Discount: 9.638%</p>	31	3,000.00	93,000.00
<a href="#">FLCK-FALCON-EXTD</a>	<p>EXTENDED DATA PER CAMERA ADDITIONAL DATA STORAGE OF UP TO 12 MONTHS. SUBJECT TO REVIEW AND ADHERENCE WITH FLOCK SAFETY'S DATA RETENTION POLICY. APPROVAL FROM FLOCK SAFETY REQUIRED</p> <p>Coverage Dates: 11-FEB-2025 - 10-FEB-2026 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 331.99 Discount: 9.636%</p>	31	300.00	9,300.00
<a href="#">FLCK-FALCON-2-LE</a>	<p>FLOCK GROUP FALCON INFRASTRUCTURE-FREE (SOLAR POWER + LTE), LICENSE PLATE RECOGNITION CAMERA WITH VEHICLE FINGERPRINT™ TECHNOLOGY + MACHINE LEARNING SOFTWARE AND REAL-TIME ALERTS FOR UNLIMITED USERS</p> <p>Coverage Dates: 11-FEB-2026 - 10-APR-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3319.99 Discount: 9.638%</p>	31	3,000.00	93,000.00

<u>FLCK-FALCON-EXTD</u>	<p>EXTENDED DATA PER CAMERA ADDITIONAL DATA STORAGE OF UP TO 12 MONTHS. SUBJECT TO REVIEW AND ADHERENCE WITH FLOCK SAFETY'S DATA RETENTION POLICY. APPROVAL FROM FLOCK SAFETY REQUIRED</p> <p>Coverage Dates: 11-FEB-2026 - 10-APR-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 331.99 Discount: 9.636%</p>	31	300.00	9,300.00
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Product Subtotal	306,900.00
TAX	0.00
Total	306,900.00

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Cathy Chapman

[CATHY.CHAPMAN@INSIGHT.COM](mailto:CATHY.CHAPMAN@INSIGHT.COM)

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by you and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

**SOFTWARE AND CLOUD SERVICES PURCHASES:** If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.

<https://www.insight.com/terms-and-policies>