



## ATTACHMENT 1

## IPS Sales Quote



7737 Kenamar Court,  
San Diego, CA 92121

| Date      | Quote #            | Customer      | Sub-Contractor |
|-----------|--------------------|---------------|----------------|
| 2/16/2023 | IPS-2022-121699567 | IPS Group (1) | None           |

| Rep | P.O. No. | Terms  | FOB       | Contract |
|-----|----------|--------|-----------|----------|
| RR  |          | Net 30 | San Diego |          |

## Mobile System Hardware

Initial One Time Cost

| Qty                                         | Item #                            | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|---------------------------------------------|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (4)                                         | Mobile LPR SYS-1<br>CDM-3-122-L5M | <b>Mobile LPR 3-Camera L5M High-Definition System (Expandable to 4 Cams)</b><br><u>Hardware:</u> <ul style="list-style-type: none"><li>Qty=1 6mm lens package</li><li>Qty=2 8mm lens package</li><li>VLP-5200 Processing Unit</li><li>Wiring harness w/ ignition control (Direct to Battery)<ul style="list-style-type: none"><li>Single point power connection</li></ul></li><li>Field installed GPS antenna</li></ul> <u>Software:</u> <ul style="list-style-type: none"><li>CarDetector Mobile LPR software application for MDC unit<ul style="list-style-type: none"><li>LPR vehicle license plate scanning / real time alerting</li><li>Full suite of LPR tools including video tool set</li></ul></li></ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |                                   | <b>\$48,000.00</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Qty                                         | Item #                            | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| (12)                                        | CAM-MOUNT-FLAT-<br>ASSY-SET       | <b>Universal LPR Camera Mounting Bracket</b> <ul style="list-style-type: none"><li>RAM Ball Mount with Flat Base</li><li>Mounted directly to vehicle surface<ul style="list-style-type: none"><li>Requires drilling</li></ul></li><li>Includes Locking Plate, Thumb Screw and Locking Screw</li><li>One per camera</li></ul>                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>Subtotal Price</b> (Excluding sales tax) |                                   | <b>\$1,800.00</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

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| Qty                                         | Item #           | Description                                                                                                                                                                                                                                                                                                                                                             |
|---------------------------------------------|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (4)                                         | VS-TBLT-301Y-KIT | <b>Vigilant Tablet Kit - 301Y</b> <ul style="list-style-type: none"> <li>10.1" Rugged Tablet with Intel 8th Generation Core i7 processor <ul style="list-style-type: none"> <li>Touch screen</li> <li>Power Supply</li> </ul> </li> <li>Docking Station</li> <li>GPS/LTE Antenna</li> <li>Mouse</li> <li>Mounting Hardware</li> <li>Keyboard Sold Separately</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |                  | <b>\$16,000.00</b>                                                                                                                                                                                                                                                                                                                                                      |
| Qty                                         | Item #           | Description                                                                                                                                                                                                                                                                                                                                                             |
| (4)                                         | TAB-CTAHO-01     | <b>RAM Base Plate and Pole for Chevy Tahoe</b> <ul style="list-style-type: none"> <li>RAM Base Plate and Pole for Chevy Tahoe for mounting of the docking station and keyboard/mouse</li> </ul>                                                                                                                                                                         |
| <b>Subtotal Price</b> (Excluding sales tax) |                  | <b>\$1,720.00</b>                                                                                                                                                                                                                                                                                                                                                       |

## On Site Field Commissioning and Installation

| Qty                                         | Item #      | Description                                                                                                                                                                                                                                                                                                                                                          |
|---------------------------------------------|-------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (4)                                         | SSU-SYS-COM | <b>Vigilant System Start Up &amp; Commissioning of 'In Field' LPR system</b> <ul style="list-style-type: none"> <li>Vigilant technician to visit customer site</li> <li>Includes system start up, configuration and commissioning of LPR system</li> <li>Includes CDM/CDF Training</li> <li>Applies to mobile (1 System) and fixed (1 Camera) LPR systems</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |             | <b>\$3,980.00</b>                                                                                                                                                                                                                                                                                                                                                    |
| Qty                                         | Item #      | Description                                                                                                                                                                                                                                                                                                                                                          |
| (4)                                         | VS-Install  | <b>Installation of 4-camera mobile LPR system</b> <ul style="list-style-type: none"> <li>One-time cost</li> </ul>                                                                                                                                                                                                                                                    |
| <b>Subtotal Price</b> (Excluding sales tax) |             | <b>\$7,600.00</b>                                                                                                                                                                                                                                                                                                                                                    |
| Qty                                         | Item #      | Description                                                                                                                                                                                                                                                                                                                                                          |
| (1)                                         | VS-TRVL-01  | <b>Vigilant Travel via Client Site Visit</b> <ul style="list-style-type: none"> <li>Vigilant certified technician to visit client site</li> <li>Includes all travel costs for onsite support services</li> </ul>                                                                                                                                                     |
| <b>Subtotal Price</b> (Excluding sales tax) |             | <b>\$1,550.00</b>                                                                                                                                                                                                                                                                                                                                                    |

## Vigilant Hosted Account Setup

| Qty                                         | Item #     | Description                                                                                                                                                                                                       |
|---------------------------------------------|------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (1)                                         | SSU-LN-COM | <b>Vigilant Start Up &amp; Configuration of Hosted/Managed Server Account</b> <ul style="list-style-type: none"> <li>New client account setup</li> <li>Required for all hosted/managed client accounts</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |            | <b>\$1,275.00</b>                                                                                                                                                                                                 |

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| Qty                                         | Item #            | Description                                                                                                                                                                                                                                                                                    |
|---------------------------------------------|-------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (1)                                         | VS-CLIENTPORTAL-H | <b>Client Portal Account</b> <ul style="list-style-type: none"> <li>Vigilant Client Portal account for management of client-owned LPR data and systems</li> <li>Management of users, data sharing and access control permissions</li> <li>Use of Vigilant's patented analytic tools</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |                   | <b>\$0.00</b>                                                                                                                                                                                                                                                                                  |

## Parking Enforcement Toolkit and Parking Integrations - Year One

### Annual Recurring Fees

| Qty                                         | Item #        | Description                                                                                                                                                                                                                                                                                                                                                                                                                       |
|---------------------------------------------|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (3)                                         | VS-VPS-PI-INT | <b>Parking Integration</b> <ul style="list-style-type: none"> <li>Enables integration for payment validation using LPR</li> <li>Integration allows for credentials to be entered into the Client Portal software for synchronization of parking locations and paid vehicles to Vigilant LPR systems</li> <li>Annual fee, per integration</li> </ul>                                                                               |
| <b>Subtotal Price</b> (Excluding sales tax) |               | <b>\$3,000.00</b>                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Qty                                         | Item #        | Description                                                                                                                                                                                                                                                                                                                                                                                                                       |
| (4)                                         | VS-VPS-PT-01  | <b>Parking Enforcement System Toolkit</b> <ul style="list-style-type: none"> <li>Annual fee per-system</li> <li>Toolkit enables Vigilant LPR systems to receive alerts on chalking (timed parking) violations as well as whitelist violations for vehicles that have not paid, do not have permits, or are otherwise not on a registered list of vehicles</li> <li>Included with a Vigilant Mobile System Subscription</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |               | <b>\$4,000.00</b>                                                                                                                                                                                                                                                                                                                                                                                                                 |

## Shipping / Freight

FedEx Ground

| Qty                                         | Item #    | Description                                                                                                                                                            |
|---------------------------------------------|-----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (4)                                         | VS-SHP-01 | <b>Vigilant Shipping Charges - Mobile</b> <ul style="list-style-type: none"> <li>Applies to each Mobile LPR System</li> <li>Shipping Method is FOB Shipping</li> </ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |           | <b>\$520.00</b>                                                                                                                                                        |

ATTACHMENT 1  
**Vigilant Camera Licenses Fees - Year One**



| Qty                                         | Item #    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|---------------------------------------------|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (1)                                         | VSBSVC-04 | <b>Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments</b> <ul style="list-style-type: none"><li>Managed/hosted server account services by Vigilant<ul style="list-style-type: none"><li>Includes access to all LEARN or Client Portal and CarDetector software updates</li></ul></li><li>Priced per camera per year for over 60 total camera units</li><li>Requires new/existing Enterprise Service Agreement (ESA)</li></ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |           | <b>\$3,300.00</b>                                                                                                                                                                                                                                                                                                                                                                                                                                |

**Optional Extended Warranty**

| Qty                                         | Item #    | Description                                                                                                                                                                                                                                                                                            |
|---------------------------------------------|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (4)                                         | CDMS34HWW | <b>3-Camera Mobile LPR System - Extended Hardware Warranty - Years 2 through 5</b> <ul style="list-style-type: none"><li>Full mobile LPR hardware component replacement warranty</li><li>Applies to 3-Camera hardware system kit</li><li>Valid for 4 years from standard warranty expiration</li></ul> |
| <b>Subtotal Price</b> (Excluding sales tax) |           | <b>\$25,200.00</b>                                                                                                                                                                                                                                                                                     |

**Quote Notes:**

- All prices are quoted in USD and will remain firm and in effect for 60 days.
- Returns or exchanges will incur a 15% restocking fee.
- Orders requiring immediate shipment may be subject to a 15% QuickShip fee.
- All hardware components to have standard One (1) year hardware warranty.
- All software to have standard one (1) year warranty for manufacturer defects.
- Motorola's Master Customer Agreement and all applicable addenda, available at [https://www.motorolasolutions.com/en\\_us/about/legal.html](https://www.motorolasolutions.com/en_us/about/legal.html) shall govern the products and services, and is incorporated herein by this reference.
- System proposed can perform permit, time limit, and scofflaw enforcement.
- Sales Tax is not included in the quote.**
- Does not include in-vehicle cellular hotspot (MIFI / Cradlepoint)
- You have one year of factory warranty with every purchase. Extended warranty is available for years 2-5. This purchase must be made with the original procurement or within the year one factory warranty period for all the additional years you wish to cover. It is not a year by year renewal.
- Installation has been included as part of this proposal.
- NCPA Contract # 05-81

|                        |                                           |
|------------------------|-------------------------------------------|
| 13. <b>Total Price</b> | <b>\$117,945.00</b> (Excluding sales tax) |
|------------------------|-------------------------------------------|



| Annual Recurring Costs |          |          |          |          |
|------------------------|----------|----------|----------|----------|
| Line Item              | Year 2   | Year 3   | Year 4   | Year 5   |
| CLK (Software)         | \$6,300  | \$6,300  | \$6,300  | \$6,300  |
| Integrations           | \$3,000  | \$3,000  | \$3,000  | \$3,000  |
| Parking Toolkit        | \$4,000  | \$4,000  | \$4,000  | \$4,000  |
| <b>Total</b>           | \$13,300 | \$13,300 | \$13,300 | \$13,300 |

| Phone #      | Fax #        | E-mail                          |
|--------------|--------------|---------------------------------|
| 858-568-7648 | 858-408-7839 | customersupport@ipsgroupinc.com |

Signature \_\_\_\_\_