



CITY OF COSTA MESA

Agenda Report

77 Fair Drive
Costa Mesa, CA 92626

File #: 25-291

Meeting Date: 5/20/2025

TITLE:

PROFESSIONAL SERVICES AGREEMENT WITH GALLS, LLC FOR UNIFORMS, ALTERATIONS AND DUTY GEAR

DEPARTMENT: POLICE DEPARTMENT

PRESENTED BY: JASON CHAMNESS, CAPTAIN

CONTACT INFORMATION: JASON CHAMNESS, CAPTAIN, 714-754-5272

RECOMMENDATION:

Staff recommends the City Council:

1. Award a Professional Services Agreement (PSA) to Galls, LLC for uniforms, alterations, and duty gear for an initial two years, effective July 1, 2025-June 30, 2027, with three one-year renewal options for a total not to exceed amount of \$175,000 annually.
2. Approve the Consumer Price Index (CPI) escalation and de-escalation.
3. Authorize the City Manager and the City Clerk to execute the PSA and any future amendments to the agreement.

BACKGROUND:

The Police Department provides uniforms for both professional staff and sworn employees and has a staff of approximately 240 employees. The City has been purchasing uniforms and equipment from Galls, LLC utilizing the City of Los Angeles Cooperative Agreements, Contract ID Nos. 59463 and 59457. The City of Los Angeles operates the term of the Galls, LLC contracts on a revolving three-month renewal period which has created invoicing and accounting issues for City staff.

The City will be better equipped to manage a multi-year purchasing contract with Galls, LLC, that aligns with the fiscal year. This contract will streamline the procurement of hundreds of uniform and gear purchases throughout the year. Establishing a direct contract with Galls, LLC will enhance oversight and efficiency. Since the City's annual expenditures on uniforms, alterations, and duty gear exceed \$100,000, a formal bidding process is required.

ANALYSIS:

On February 5, 2025, the City issued an Invitation for Bid (IFB) for uniforms, alterations, and duty gear as required by the City of Costa Mesa Municipal Code. The IFB was posted on the Planet Bids website. One bid was received from Galls, LLC and was reviewed for compliance with the City's IFB. After careful review of the bid, staff finds Galls, LLC to be well qualified and experienced to provide uniforms, alterations and duty gear. The costs provided by Galls, LLC were determined to be competitive and commensurate with the requested services and commodities.

Staff recommends that the City Council award the initial two-year PSA effective July 1, 2025 - June 30, 2027, with three one-year renewals to Galls, LLC for uniforms, alterations, and duty gear in the amount not to exceed \$175,000 annually.

ALTERNATIVES:

The City Council could redirect staff to re-advertise the IFB. However, staff believes that the alternative would not result in locating a higher-rated company with more competitive pricing than received in the initial process. Additionally, staff is not aware of additional local vendors that could meet the CMPD's requirements for uniforms, alterations, and duty gear.

FISCAL REVIEW:

The funding for this agreement will be included in the Fiscal Year 2025-26 Proposed Operating Budget in the General Fund (Fund 101) and future Police Department Operating Budgets.

LEGAL REVIEW:

The City Attorney's Office has reviewed this report and the Professional Services Agreement (PSA) with Galls, LLC and approved them as to form.

CITY COUNCIL GOALS AND PRIORITIES:

This item supports the following City Council Goal:

- Strengthen public safety and improve the quality of life

CONCLUSION:

Staff recommends the City Council:

1. Award a Professional Services Agreement (PSA) to Galls, LLC for uniforms, alterations, and duty gear for an initial two years, effective July 1, 2025-June 30, 2027, with three one-year renewal options for a total not to exceed amount of \$175,000 annually.
2. Approve the Consumer Price Index (CPI) escalation and de-escalation.
3. Authorize the City Manager and the City Clerk to execute the PSA and any future amendments to the agreement.