

HGACBuy	CONTRACT PRICING WORKSHEET For MOTOR VEHICLES Only		Contract No.:	HGAC AM10-20	Date Prepared:	06/29/22
	<i>This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.</i>					
Buying Agency:	City of Costa Mesa		Contractor:	RedSky Fire Apparatus LLC dba RedSky Emergency Vehicles		
Contact Person:	Kristin Stevens		Prepared By:	Kirsten Skyba		
Phone:	714-754-5160		Phone:	304.839.4051		
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Email:	KRISTIN.STEVENS@costamesaca.gov		Email:	kirsten@redskyev.com		
Product Code:	AM20EA27	Description:	Type III, CCL150 Ford V8 CW E350 150"L x 96"W x 68"H			
A. Product Item Base Unit Price Per Contractor's H-GAC Contract:			\$115,225.00			
B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable. (Note: Published Options are options which were submitted and priced in Contractor's bill.)						
Description	Cost	Description	Cost			
See attached						
				Subtotal From Additional Sheet(s):	\$61,220.00	
				Subtotal B:	\$61,220.00	
C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary:						
Description	Cost	Description	Cost			
See attached						
				Subtotal From Additional Sheet(s):	\$18,455.00	
				Subtotal C:	\$18,455.00	
Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is:						
				10.46%		
D. Total Cost Before Tax, Applicable Trade-In / Other Allowances / Discounts (A+B+C)						
Quantity Ordered:	4	X Subtotal of A + B + C:	194900	=	Subtotal D:	\$779,600.00
E. H-GAC Order Processing Charge (Amount Per Current Policy):						
					Subtotal E:	\$1,000.00
F. Trade-In / Other Allowances / Special Discounts / Freight / Installation:						
Description	Cost	Description	Cost			
Sales Tax, Orange County, Costa Mesa, 7.75%	\$60,419.00					
Tire Fee	\$49.00					
				Subtotal F:	\$60,468.00	
Delivery Dates:		21 - 24 months		G: Total Purchase Price (D+E+F):		\$841,068.00

Pulse Number	Qty	Description	Published Options	Unpublished Options
D-11	1	Reroute Exhaust		
D-14	1	Wheel Simulators, Chrome finish	\$2,179.00	
D-20	1	Security system, Ignition	\$453.00	
D-24	1	Aluminum interior cabinets, painted	\$820.00	
D-30	1	72" Headroom, ILOS	\$8,190.00	
D-32	1	Double step CS entry	\$1,584.00	
D-39	1	Power Door Locks - Module Entry Doors	\$524.00	
D-40	1	Stealth/hidden switch for door locks	\$1,337.00	
D-66	2	Exterior shelf	\$111.00	
D-67	1	Exerior Divider	\$480.00	
D-68	1	Power Door Locks - Exterior Compartments	\$257.00	
D-81	1	Ceiling Grab Rail - Curbside over Squad Bench 72" Anti-Microbial	\$1,475.00	
D-89	1	Add CPR seat	\$494.00	
D-94	5	Interior Cabinet shelf	\$1,038.00	
D-96	1	Squad Bench - With sharps and waste at head	\$865.00	
D-97	1	Utility Net - Head of Squad Bench	\$982.00	
D-108	1	Glove Butler - Over Curbside Entry	\$820.00	
D-114	1	Access - Waste and Sharps, Through Top, Head of Squad Bench	\$729.00	
D-155	1	Electrical System 12V - Multiplex System	\$697.00	
D-156	1	Battery, Additional, Each	\$4,642.00	
D-158	1	Reserve Battery Back-Up System w/Isolator and Momentary Switch	\$706.00	
D-161	1	Camera, Back up only	\$883.00	
D-190	1	Traffic Pre-Empt - GTT Opticom Model 794H LED, Module Front Wall	\$601.00	
D-212	1	Dome Lighting - LED	\$5,085.00	
D-232	1	Inverter - Xantrex	\$3,058.00	
D-246	1	Cut floor and install mounting floorplate	\$2,676.00	
D-250	1	Cot Mount - Stryker 6370 Single Position	\$1,310.00	
D-292	1	Knox, Med Vault	\$249.00	
D-310	1	Module Paint, Upgrade	\$4,642.00	
D-311	1	Cab Paint, Upgrade	\$2,730.00	
D-314	1	Rear Chevron - DOT High Reflective Style	\$2,293.00	
D-316	1	Custom Lettering/ Graphics	\$4,013.00	
			\$5,297.00	
	1	Custom paint of white stock ambulance, cab and chassis, to match Costa Mesa specified paint code, including removal and reinstallation of all exterior items such as lights	\$0.00	\$10,688.00
	1	61" ceiling grab bar IPO Option D-81		-\$60.00
	1	Privacy Window Shades		\$302.00
	1	2023 E Series cutaway van IPO 2022		\$0.00
	2	Steady burning red front warning lights IPOS to comply with California Title 13		\$0.00
	1	Enable Title 13 Operation Mode in the siren		\$0.00
	1	O2 to Go oxygen loading system with detachable ramp		\$1,800.00
	1	CrestCoat anti-microbial interior surfaces		\$0.00
	1	Reserve battery back-up system, prorammed via multiplex IPO Option D-158		\$0.00
	1	High Priority Radio/GPS Vehicle Control Unit for Option D-190		\$2,975.00
		OEM Sur Charge		\$2,750.00
	1	Delivery and Pre-Delivery Inspection		\$4,500.00
	1	Multi-unit discount		-\$1,000.00
	1	Ford GPC rebate, estimated based on City of Costa Mesa GPC code QA683		-\$3,500.00